# From Exotic Options to Exotic Underlyings: Electricity, Weather and Catastrophe Derivatives

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# History of derivatives

Derivative: a financial contract whose value is derived from some other financial instrument (stock, index, commodity, exchange rate, bond, ...)  $\longrightarrow$  *underlying* 

THE KEY EVENT IN DERIVATIVES: Black-Scholes (and Merton) formula for the price of an option, discovered in 1970, published in 1973, Nobel prize for economics 1997 !

Trading in derivatives started May 16, 1972, on Chicago Board of Trade (CBoT)

- 1987: 1.1 trillion USD (10<sup>12</sup>)
- 1994: 20 trillion USD
- 1998: 33 trillion USD
- 2000: 98 trillion USD
- 2006: 270 (!) trillion USD

Financial Times, January 17, 2007: "... can (derivatives) market continue its monumental growth? Most (analysts) not only think it can, but believe it absolutely will".

NWD

## Classic derivatives: plain vanilla options

European option: the right to buy (call) or sell (put) a financial instrument, e.g. a stock  $(underlying \ asset)$  on a specified maturity date T, at a specified strike price X.

Payoff of a call option:

$$c(T) = (S(T) - X)^+,$$

where S(T) is the stock price on the date T.

An American option can be exercised anytime before the maturity date T.

These are the so-called *plain vanilla options*.

## **Black-Scholes option valuation**

*Main assumption*: stock price S(t) follows a Geometric Brownian motion: (picture)

$$\frac{dS(t)}{S(t)} = \mu dt + \sigma dW(t).$$

Discrete-time version:

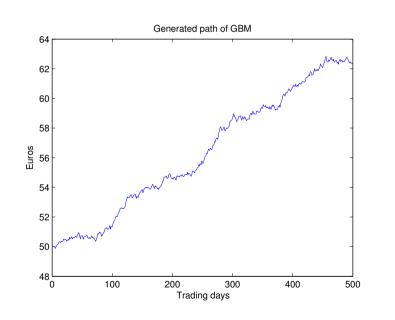
$$\frac{S(t + \Delta t) - S(t)}{S(t)} = \mu \Delta t + \sigma \times N(0, \Delta t),$$

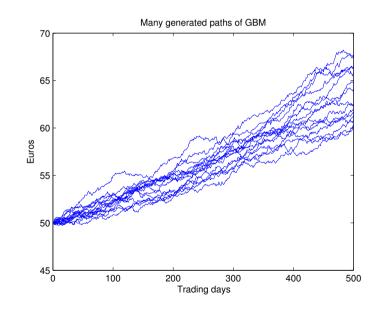
so stock returns are normally distributed, and the price itself is lognormally distributed.

The key ingredient of Black-Scholes option valuation: the risk-neutrality argument, used for construction of a replicating portfolio:

A portfolio that, at any time, consists of a call option and an appropriate amount of stocks is, on expiry date, exactly equal in value to the option's payoff ! (example)

# **Stock price paths**





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### **Risk-neutral valuation**

Call option price can be expressed as the expected (discounted) payoff under the riskneutral probability measure Q:

 $c = e^{-rT} E_Q (S(T) - X)^+$ 

Under such risk-adjusted probability measure, the rate of return on a stock is equal to the risk-free interest rate r:

 $\frac{dS(t)}{S(t)} = rdt + \sigma dW(t)$ 

Mathematical tools: binomial trees, Itô calculus, martingale theory, change of measure, Radon-Nikodym derivative, Girsanov theorem.

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## **Extensions of classical setup**

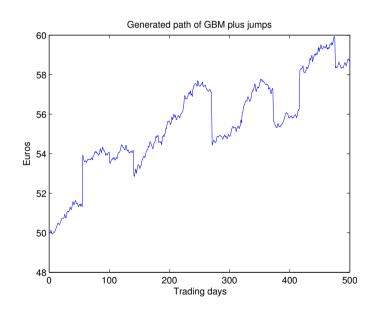
Extensions of the celebrated Black-Scholes formula:

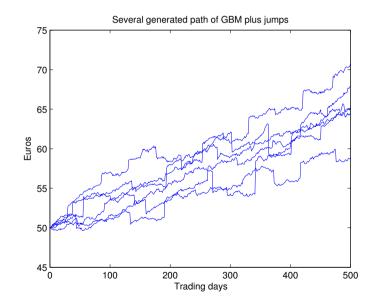
I. Replacing classic option payoff  $(S(T) - X)^+$  by a more complicated ("exotic") payoff, which depends not only on the stock price at maturity date T but the entire stock price path during the lifetime of the option [0, T].

II. More sophisticated (and more realistic!) processes for the asset price, e.g. those incorporating price jumps. picture

III. Underlying asset is not a stock or index, but a commodity (gold, oil, agricultural products), electricity, credit, house, weather or insurance (against catastrophic events)  $\rightarrow$  "exotic underlying".

# Stock price paths with jumps





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# **Exotic options: Asian options**

The payoff is

$$\left(A(T)-X\right)^+,$$

where A(T) is the arithmetic average of daily stock prices during the lifetime of the option [0, T] - very widely used options, especially in commodity markets!

**Main difficulty:** the main assumption of Black-Scholes model is that the stock price has a lognormal distribution, but the sum of lognormal random variables is not lognormal!

### What to do?

• Replace arithmetic average by geometric average - the product of lognormal random variables is again lognormal!

- Assume the arithmetic average is lognormal, and match first few moments.
- Run a Monte Carlo simulation, in the risk-neutral world!
- An exact solution involves sophisticated mathematical tools: Laplace transform of the call price with respect to maturity.

# Other exotic options

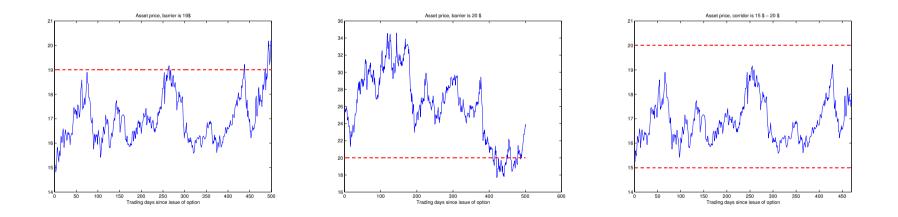
• Barrier options: provide the classical payoff  $(S(T) - X)^+$  only if the asset price crossed (or not crossed) a pre-specified barrier B over the lifetime of the option. Can be: "up-and-in", "down-and-in", "up-and-out", "down-and-out"  $\longrightarrow$  clickfondsen. (picture)

• **Bermudan options**: can be exercised at any of the N given dates  $\longrightarrow$  "between" American and European options

• More exotic options: Russian options, Parisian options, basket options, swaptions, quanto's, volumetric (swing) options, ...

# **Barrier options**

Upper, lower and corridor barriers



# Difficulties and mathematical tools for exotic options

- Non-lognormality of the underlying value (Asian, basket options and quanto's)
- Conditioning on some event(s) (barrier, double barrier)

• Optimization strategies and optimal stopping involved in American, Bermudan, swing and volumetric options

### **Tools** available:

• **Risk-neutral valuation**: the option price = expected discounted payoff under the risk-neutral probability measure Q:

 $c(0) = e^{-rT} E_Q(\mathsf{payoff})$ 

- sometimes (rarely) the solution can be expressed in a closed form formula, most often it involves numerical evaluation of an integral.

## Mathematical tools for exotic options

### • Monte Carlo simulations:

- a large number of price paths are generated under the risk-neutral probability measure Q

- these are used to compute the option's payoffs  $c_i(T)$ 

- law of large numbers assures that the average payoff converges to the expected payoff under Q:

$$\bar{c}(T) = \frac{1}{M} \sum_{i=1}^{M} c_i(T) \longrightarrow E_Q(\text{payoff})$$

- discounted sample average gives the option price:

 $\hat{c}(0) = e^{-rT}\bar{c}(T).$ 

# **Commodity derivatives**

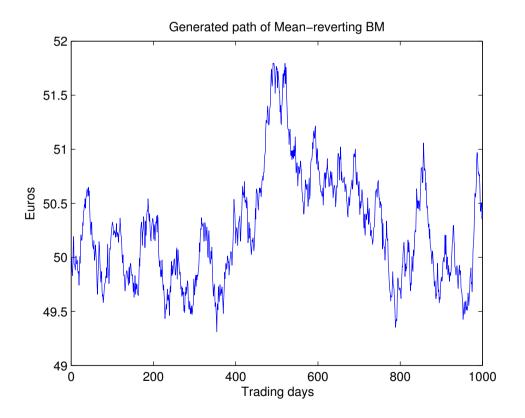
Underlying asset: not stock or index but **metals** (gold, aluminium), **energy** (oil, gas) or **agricultural product** (wheat, soya, coffee, orange juice, pork bellies).

#### Main differences:

- Underlying asset price is NO LONGER GBM, but can have (picture)
- seasonalities
- mean-reversion
- price jumps

• We cannot costlessly hold a commodity until option's maturity (either must pay storage costs or completely impossible (agricultural commodities)).

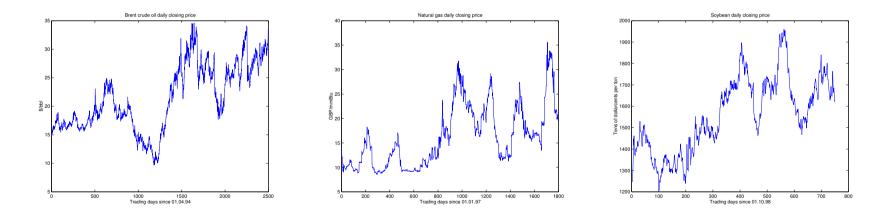
# Mean-reverting diffusion process (model for e.g. oil price)



## **Commodity prices**

### Crude oil, Natural Gas and Soybean

Crude oil: April 1994 - May 2004 Natural Gas: January 1997 - April 2004 Soybean: October 1998 - October 2001



# **Exotic underlyings: Electricity**

Leap in difficulty: totally different CLASS of markets and derivatives: *exotic underlyings*.

Newly liberalized electricity markets, where electricity is traded as any other commodity.

**US**: PJM (Pennsylvania-New Jersey-Maryland), COB (California-Oregon Border) **Europe**: Nordpool (Scandinavia), EEX (Germany), APX (Netherlands), UKPX (UK) in the next few years also Italy, France, Belgium, ... .

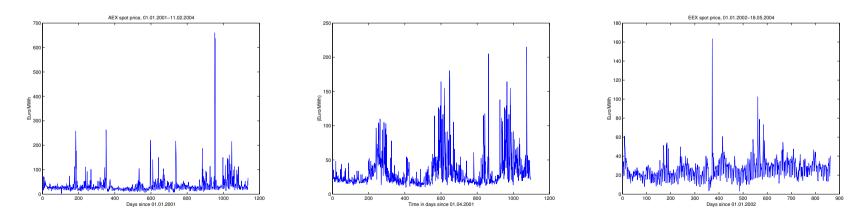
**BUT**: Electricity is a totally new type of commodity! (picture)

- seasonality
- high volatility
- non-elasticity of demand price spikes
- limited transportability
- non-storability!

# Three major European power exchanges: APX, UKPX and EEX

APX: Amsterdam Power Exchange UKPX: UK Power Exchange, London EEX: European Energy Exchange, Leipzig, Germany

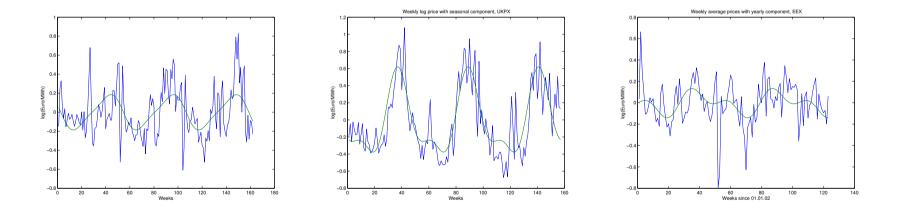
All prices for 2001-2004:



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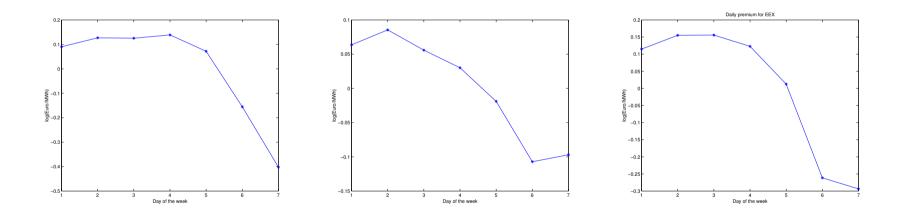
## Yearly seasonalities

The yearly seasonal component:  $f(t) = \sum_{k=1}^{2} (A_k \sin(2\pi kt) + B_k \cos(2\pi kt))$ 



# Weekly pattern

Here we plotted price premia corresponding to a particular weekday, starting on Monday



# **Electricity derivatives (cont'd)**

### Main problems:

- Realistic models for electricity price is needed.
- Option replication is impossible because electricity cannot be stored!
- Other, new types of options: volumetric options, swing options, flexible supply contracts...

### New tools:

- Levy processes (pure jump processes), regime switching models, jump diffusions;
- Risk management with natural gas and weather derivatives;
- Power plants as real options.

# **Catastrophe (insurance) derivatives**

Before 1993: reinsurance.

December 1993: introduction of catastrophe insurance futures and options (CAT) on Chicago Board of Trade.

• The payoff of a CAT derivative is paid if a there was a large amount in insurance claims in a certain area, over a certain period.

• This happens in case of a catastrophic event, such as a hurricane, tornado or an earthquake.

• The payoff is based on the **PCS (Property Claim Service) Index**.

# Use of CAT derivatives

• Insurer will buy CAT futures or CAT call options.

• Sellers of CAT derivatives: construction companies, reinsurance companies, speculators willing to take risk for profits.

CAT derivatives = perfect diversification instrument, the so-called **zero-beta assets**: low correlation to financial markets, investors willing to diversify their portfolios will buy/sell CAT futures and options.

Mathematical difficulties: seasonalities, spikes in case of a catastrophic event, no tradable underlying value, insurance versus financial valuation ...

## Weather derivatives

Underlying value - any measurable weather factor: temperature, precipitation, snowfall, ...

Most popular: measures of temperature closely reflecting energy demand: HDD (heating degree days) and CDD (cooling degree days):

 $HDD(\mathsf{day}\,t) = \max(18^{o}C - AVT(t), 0); \quad CDD(\mathsf{day}\,t) = \max(AVT(t) - 18^{o}C, 0),$ 

AVT(t) is the average temperature on the day t.

- HDDs/CDDs are summed over a period
- The term of a contract may be a full year of a season:
- "Heating": November-March
- "Cooling": May-September

• The payoff depends on "strike" and the number of HDD's or CDD's exceeding the strike times a nominal amount.

## Using and valuing weather derivatives

Users: Energy, Agriculture, Construction, Tourism, Leisure, Transport, Retail, ...

**Fundamental difficulty**: the underlying asset (e.g. temperature) is NOT TRADED  $\implies$  options cannot be hedged, i.e. replicated with the underlying asset.

Two existing approaches:

• Actuarial, or insurance method: uses historical statistical distributions of the weather variable  $\longrightarrow$  requires a large diversified weather derivatives portfolio, plus extensive historical weather databases are needed.

• Financial option theory: more in line with financial markets, but the underlying asset is not traded, so option replication does not hold!

Weather insurance: low probability, high risk events (e.g. avalanche destroying a skiing resort).

Weather derivatives: high probability, lower risk events (e.g. no snow, such as this winter  $(2006-2007) \implies$  low or no profits for a skiing resort).

# Conclusions

• A single mathematical development (Black-Scholes option pricing theory) solely gave rise to an entire multi-trillion finance industry of derivatives!

• Sophisticated mathematical tools are needed to deal with exotic derivatives, realistic asset price models, exotic underlyings.

• New classes of derivatives are growing and establishing their importance in enterprizewide risk management and in the financial marketplace.

• "Bermuda triangle" is formed by the energy, weather and insurance derivatives.